



# Blue Cross 藍十字








Member of BEA Group 東亞銀行集團成員

# 迎新優惠


## 成功投保指定個人醫療保險計劃即享以下禮遇

(優惠期：2020年2月28日至6月30日)

### 周全保障之選

醫療保險計劃		迎新優惠* (以每位受保人計算)		計劃特點
大班醫療保險計劃# 	首年保費 <b>低至 85折</b> <sup>#^</sup>	生蛇疫苗注射服務券 	全數賠償環球保障	
「大亨」醫療保險計劃^ 		牙齒護理服務券 		個人化全數賠償環球保障
自願醫保計劃	「只衛您」標準計劃	首年保費 <b>85折</b>	牙齒護理服務券 	經食物及衛生局認可的 償款住院保險產品 享有稅務扣減
	「只衛您」靈活計劃			
	 「只衛您」超卓靈活計劃 			

### 額外保障之選

醫療保險計劃	迎新優惠* (以每位受保人計算)	計劃特點
重症醫療保險計劃 	首年保費 <b>9折</b>	大額增值保障

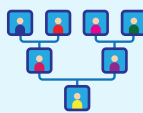
### 獨特保障之選

醫療保險計劃	迎新優惠* (以每位受保人計算)	計劃特點
護齒保險計劃	首年保費 <b>9折</b>	專屬牙齒保健保障
一站式門診醫療寶		專屬門診保障



#### 家庭保費折扣

2人家庭可享**95折** | 3人家庭或以上可享**9折**



#### 「只衛您」超卓靈活計劃 專屬家庭保費折扣

2人家庭或以上可享**9折**



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# 大班醫療保險計劃自選附加任何保障可享首年保費85折，無額外附加保障可享首年保費9折  
^ 「大亨」醫療保險自選無「自付額」計劃可享首年保費85折，自選「自付額」計劃可享首年保費9折

\* 迎新優惠適用於全新保單（轉移安排下的現有保單除外）

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#### 條款及細則

- 保單必須於2020年2月28日起至6月30日申請及生效（包括首尾兩天）。客戶在推廣期內成功投保指定醫療保險計劃，可尊享指定醫療保險計劃之迎新優惠（「優惠」）。
- 優惠不能兌換現金，亦不可轉換及退回。服務券之使用須受參與商戶之條款及細則約束。
- 如客戶取消有關保單，藍十字保留收回已發放的優惠之權利。
- 除另有指明外，此優惠不可與同一保險產品之其他推廣優惠一併使用。藍十字保留隨時更改或取消此項推廣活動及/或修改或修訂此等條款及細則之權利而無須事前通知。如有任何爭議，藍十字所作的決定為最終及不可推翻。

#### 重要事項

- 此宣傳品只供參考之用，中英文版本如有差異，以英文版本為準。有關詳盡條款及細則及所有不保之事項，概以保單為準。如有查詢或欲索取保單條款及細則，請瀏覽網址 [www.bluecross.com.hk](http://www.bluecross.com.hk)、Blue Cross HK數碼保險應用程式或致電藍十字客戶服務熱線 3608 2988。
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- 上述個人醫療保險計劃由香港獲授權之保險商- 藍十字（亞太）保險有限公司承保。
- 藍十字（亞太）保險有限公司乃東亞銀行有限公司之子公司及東亞銀行集團成員，與Blue Cross and Blue Shield Association及其任何相關聯機構或許可證持有人並無任何關係。



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# Welcome Offers

for successful enrolment of designated individual medical insurance plans  
(Promotion period: 28 February - 30 June 2020)

## All-round Protection

Medical Insurance Plan		Welcome Offer* (per insured person)	Plan Highlight
Taipan Medical Insurance Plan# 		<b>Up to 15% off</b> First Year Premium#^	Shingles Vaccine Service Coupon 
Tycoon Medical Insurance Plan^ 			Dental Care Service Coupon 
Voluntary Health Insurance Scheme	CareForYou Standard Plan	<b>15% off</b> First Year Premium	Dental Care Service Coupon 
	CareForYou Flexi Plan		
	 CareForYou Super Flexi Plan 		
			An Indemnity Hospital Insurance Plan Certified by FHB Tax Deduction

## Extra Protection

Medical Insurance Plan	Welcome Offer* (per insured person)	Plan Highlight
Major Medical Insurance Plan 	<b>10% off</b> First Year Premium	Top-up Plan with Ample Protection

## Unique Protection

Medical Insurance Plan	Welcome Offer* (per insured person)	Plan Highlight
Dental Plan	<b>10% off</b> First Year Premium	Standalone Dental Protection
All-in-one Outpatient Insurance		Standalone Outpatient Protection



### Family Premium Discount

**5% off** for family of 2 members  
**10% off** for family of 3 members or above



### Exclusive Family Premium Discount for CareForYou Super Flexi Plan

**10% off** for family of 2 members or above



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# Taipan Medical Insurance Plan with optional benefits: 15% off First Year Premium; without optional benefits: 10% off First Year Premium

^ Tycoon Medical Insurance Plan without deductible: 15% off First Year Premium; with deductible: 10% off First Year Premium

\* Welcome offer is only applicable to new policy (excluding existing policy under Migration arrangement).

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#### Terms and Conditions

- The application date and effective date of the policies must fall between 28 February and 30 June 2020 (both dates inclusive). Customer who successfully enrolls designated medical products during the promotion period will be entitled to the welcome offer (the "Offer").
- The Offer cannot be redeemed for cash and are non-replaceable and non-returnable. Use of the service coupon is bound by the terms and conditions issued by participating merchants.
- Blue Cross reserves the right to recover the entitled Offer from the customer who has received the Offer and cancelled the relevant policy thereafter.
- This Offer cannot be enjoyed in conjunction with other promotion offer of the same insurance product, unless otherwise specified. Blue Cross reserves the sole right to vary or cancel this promotional programme and amend or alter these Terms and Conditions at any time without prior notice. In the event of any dispute, the decision of Blue Cross shall be final and conclusive.

#### Important Notes

- This promotional material is for reference only. Should there be any discrepancy between the English and the Chinese versions of this brochure, the English version shall apply and prevail. Please refer to the policy for the exact terms and conditions and the full list of policy exclusions. For more information or a copy of the policy terms and conditions, please visit [www.bluecross.com.hk](http://www.bluecross.com.hk), Blue Cross HK Digital Insurance App or call Blue Cross Customer Service Hotline on 3608 2988.
- This promotional material is for distribution in Hong Kong only. The distribution of this brochure is not and shall not be construed as an offer to sell or a solicitation to buy or a provision of any insurance product outside Hong Kong.
- The above individual medical insurance plans are underwritten by Blue Cross (Asia-Pacific) Insurance Limited, an authorised insurer in Hong Kong.
- Blue Cross (Asia-Pacific) Insurance Limited is a subsidiary of The Bank of East Asia, Limited and a member of the BEA Group. It is not affiliated with or related in any way to Blue Cross and Blue Shield Association or any of its affiliates or licensees.